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ANNUAL AUDITED REPORT **FORM X-17A-5** 

SEC FILE NUMBER 8-69961

# **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	10/20/2017 MM/DD/YY	AND ENDING	11/30/2018 MM/DD/YY				
A. REGISTRANT IDENTIFICATION							
NAME OF BROKER-DEALER:	Incentrum Securities LL	.c	` -	OFFICIAL USE ONLY			
ADDRESS OF PRINCIPAL PLACE OF BUSINESS	OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.				
410 Park Avenue - 15th Floor							
	(No. and Street)			- %:			
New York	NY		10022				
(City)	(State)		(Zip Code)				
NAME AND TELEPHONE NUMBER OF PERSON	N TO CONTACT IN REGARD	TO THIS REPORT		212-772-1915			
IVIIS KI AIIC			(Area Code - Telephone Number)				
	B. ACCOUNTANT IDEN	ITIFICATION					
INDEPENDENT PUBLIC ACCOUNTANT whose	opinion is contained on this Rep	ort*					
EisnerAmper	(Name - if individual, state last,	Gent middle name)					
	(Name - II Individual, state last,	inst, induie name)					
750 Third Avenue	New York	<u> </u>	NY ·	10017			
(Address)	(City)		(State)	(Zip Code)			
CHECK ONE:							
X Certified Public Accountant							
Public Accountant							
Accountant not resident in United S	States or any of its possessions.	•					
	FOR OFFICIA	L USE ONLY					
Accountant not resident in Office C		L USE ONLY					

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See 240.17a-5(e)(2).

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SEC 1410 (06-02)

# OATH OR AFFIRMATION

Ι,	Nils Krahe , swear (or affirm) that, to the best of
my knowled	ige and belief, the accompanying financial statements and supporting schedules pertaining to the firm of
	Incentrum Securities LLC , as
hat neither	the composition and correct. I further swear (or affirm)
classified so	the company nor any partner, proprietor, principal officer, or director has any proprietary interest in any account slely as that of a customer, except as follows:
	Kahe 1/29/19
Subscribed a	and sworn
o before me	
his 20	day of Title
	- 1 /0
. 1	)II C
	Notary Public Notary Public - State of New York
	NO 01H(631U0340
his report*	Qualified in New York County contains (check all applicable boxes): My Commission Expires Aug 25, 2022
√ (a)	Facing page.
√ (b)	Statement of Financial Condition.
(c)	Statement of Income (Loss).
(d)	Statement of Cash Flows
(e)	
(f)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	Statement of Changes in Liabilities Subordinated to Claims of General Creditors.
(g)	Computation of net capital for brokers and dealers pursuant to Rule 15c3-1.
(h)	Computation for determination of reserve requirements pursuant to Rule 15c3-3.
(i)	Information relating to the possession or control requirements for brokers and dealers under Rule 15c3-3.
(j)	A reconciliation, including appropriate explanation, of the computation of net capital under Rule 15c3-1 and to computation for determination of the reserve requirements under exhibit A of Rule 15c3-3.
(k)	A reconciliation between the audited and unaudited Statements of Financial Condition with respect to method consolidation.
<b>v</b> (1)	An oath or affirmation.
(m)	A copy of the Securities Investor Protection Corporation (SIPC) supplemental report.
(n)	Exemption Repot

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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# **EISNER AMPER**

EisnerAmper LLP 750 Third Avenue New York, NY 10017 T 212.949.8700 F 212.891.4100 www.eisneramper.com

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Members of Incentrum Securities LLC

#### Opinion on the Financial Statement

We have audited the accompanying statement of financial condition of Incentrum Securities LLC (the "Company") as of November 30, 2018 and the related notes (collectively referred to as the "financial statement"). In our opinion, the financial statement presents fairly, in all material respects, the financial position of the Company as of November 30, 2018, in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statement. We believe that our audit provides a reasonable basis for our opinion.

We have served as the Company's auditor since 2018.

Eisner Amper LLP

EISNERAMPER LLP New York, New York January 29, 2019



# INCENTRUM SECURITIES, LLC STATEMENT OF FINANCIAL CONDITION NOVEMBER 30, 2018 (CONFIDENTIAL PURSUANT TO RULE 17a-5(c)(3))

# **ASSETS**

Cash Other assets	\$ 68,918 5,089
Total assets	<u>\$ 74,007</u>
LIABILITIES AND MEMBER'S EQUITY	
Liabilities Due to member Accrued expenses and other liabilities	\$ 27,567 23,000
Total liabilities	50,567
Member's equity	23,440
Total liabilities and member's equity	<u>\$ 74,007</u>

# NOTES TO STATEMENT OF FINANCIAL CONDITION

# NOTE 1: NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACOUNTING POLICIES

Incentrum Securities LLC (the "Company") is a securities broker-dealer registered with the Securities and Exchange Commission (the "SEC") and is a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"). The Company is a limited liability company organized under the laws of the State of Delaware on February 16, 2017 and became a registered broker dealer and commenced operations on October 20, 2017. The principal member of the Company is Incentrum Group (CI), L.P. (the "Member/Parent"), a Cayman Island exempted limited partnership.

The principal business of the Company is private placements of securities, merger and acquisition advisory services, and fairness and valuation opinions. The Company does not have any trading accounts, nor does it hold cash or securities for or on behalf of any customer or clients.

# **Basis of Presentation and Use of Estimates**

The accompanying statement of financial condition has been prepared in accordance with generally accepted accounting principles in the U.S ("GAAP"). The preparation of statement of financial condition in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statement of financial condition. Actual results could differ from those estimates.

#### Cash

The Company maintains cash in bank accounts which, at times, may exceed federally insured limits. The Company is subject to credit risk to the extent any financial institution with which it conducts business is unable to fulfill contractual obligations on its behalf.

# **Revenue Recognition**

Adoption of New Accounting Standards: Upon commencement of operations, the Company adopted, the Financial Accounting Standards Board (FASB), ASU 2014-09, Revenue from Contracts with Customers (Topic 606), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in accounting principles generally accepted in the United States of America (US GAAP) and permits the use of either a full retrospective or retrospective with cumulative effect transition method. The Company does not expect this guidance to have a material impact on its financial or regulatory capital. The Company provides advisory services on mergers and acquisitions (M&A). Revenue for advisory arrangements is generally recognized at the point in time that performance under the arrangement is completed (the closing date of the transaction) or the contract is cancelled. However, for certain contracts, revenue is recognized over time for advisory arrangements in which the performance obligations are simultaneously provided by the Company and consumed by the customer. In some circumstances, significant judgement is needed to determine the timing and measure of progress appropriate for revenue recognition under a specific contract. Retainers and other fees received from customers prior to recognizing revenue are reflected as contract liabilities.

# NOTES TO STATEMENT OF FINANCIAL CONDITION

# NOTE 1: NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACOUNTING POLICIES (continued)

The Company does not carry accounts for customers or perform custodial functions related to securities.

#### **Income Taxes**

The Company is a single member limited liability, which is a disregarded entity for federal and state income tax purposes, and is not subject to taxes on its income. The Parent files a consolidated tax return including the operations of the Company. The Parent has elected to be treated as a limited liability company for federal and state income tax purposes and as such, there is no provision for federal and state income taxes as the net income or loss of the Company is included on the tax return of the members of the Parent. The Company's Parent is subject to New York City Unincorporated Business Tax ("NYC UBT").

In accordance with GAAP, the Company's Parent is required to determine whether a tax position is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit recognized is measured as the largest amount of benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. De-recognition of a tax benefit previously recognized could result in the Company recording a tax liability that would reduce member's equity. At November 30, 2018, management has determined that the Company had no uncertain tax positions that would require financial statement recognition. Management's conclusions regarding this policy may be subject to review and adjustment at a later date based on factors including, but not limited to on-going analyses of and changes to tax laws, regulations and interpretations thereof.

The Company's Parent files its income tax returns in the U.S. federal and various state and local jurisdictions. Any potential examinations may include questioning the timing and amount of deductions, the nexus of income among various tax jurisdictions and compliance with the U.S. federal, state and local tax laws. The Company's management does not expect that the total amount of unrecognized tax benefits will materially change over the next twelve months.

#### Fair Value Measurements

At November 30, 2018, the carrying value of the Company's financial instruments, such as cash and other assets, approximate their fair values due to the nature of their short term maturities.

#### **NOTE 2: RELATED PARTY TRANSACTIONS**

Pursuant to an expense sharing agreement (the "Agreement") with its Parent, the Company recognizes certain expenses based on the terms and conditions per the Agreement.

# NOTES TO STATEMENT OF FINANCIAL CONDITION

# **NOTE 3: REGULATORY REQUIREMENTS**

As a registered broker-dealer, the Company is subject to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital shall not exceed fifteen times net capital, as defined by the Rule. At November 30, 2018, the Company had net capital of \$18,351, which exceeded requirements by \$13,351. The ratio of aggregate indebtedness to net capital was 2.76 to 1. The Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under paragraph (k)(2)(i).